Newton's Telecom Dictionary: Telecommunications, Networking, Information Technologies, The Internet, Wired, Wireless, Satellites and Fiber

By Harry Newton

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This is the world's bestselling and most comprehensive reference book on telecom, data communications, networking, computing and the Internet, with over 785,000 copies sold. Featuring 26,283 terms and hundreds updated and expanded, the 26th edition of Newton's Telecom Dictionary weighs in at over four times larger than any other telecom and IT dictionary, and includes wired, wireless, satellite, fiber and Internet terms.

It explains technical concepts in non-technical language anyone can understand. According to Discount Long Distance Digest, it "truly belongs on the bookshelf of everyone in the telecom industry. It's worth every penny, and is pound-for-pound the best telecom book we have seen." The 26th edition includes The dictionary has THREE BONUS Sections:

- THE BEST MONEY-SAVING TIPS - Harry Newton's favorite ways to save on telecom, computing, airlines, hotels, and buying and using great gadgetry and software.
- THE HOTTEST TELECOM OPPORTUNITIES. "I love telecom. Where should I work?"
- PRIORITIES FOR MY TELECOM BUDGET. What are the best boss and customer pleasing projects.

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Editorial Review

From the Publisher

Why this Dictionary? Why? Because it's impossible to keep up. Newton adds, changes, updates and expands over 100 definitions a week. No other industry changes as fast. No other industry has more confusing terms. If you're NEW or OLD to this industry, you'll use this dictionary. It not only defines the terms and the acronyms. It tells you what the term is, how it works, how you use it, what its benefits are, what its pitfalls are and how it fits into the greater scheme of things. This is not a common dictionary. It's far closer to an encyclopedia.

Newton's Telecom Dictionary is unlike any other technical reference you've ever read. First, it assumes that you, the reader, are not technical. Second, it assumes you want to fully understand the term in business terms. So it not only defines the term, but it provides "Buying Checklists," replete with warnings. Users use this book to get a handle on what they need to buy. Salesmen use this book to understand what they customers are demanding. Bosses use this dictionary to get more than enough info to be dangerous. Consultants use this book to glean higher fees. And lawyers actually use this book in court.

We used to publish a new edition of this dictionary every two years. Now we publish a new edition every year. It's become that hectic. Our guarantee: We keep this dictionary up to date. This dictionary covers every form of telecommunications -- from digital lines in all their forms to the Internet in all its forms. You'll find detailed definitions - some as long as four pages (mini-essays) -- on every transmission and switching technology out. You'll find all the new "hot" areas - computer telephony, IP Telephony, Windows Telephony, video, and all the new standards that are, thankfully, opening telecommunications to standards-based systems. Every new telecom company from Intel to Microsoft to Novell, from Apple to National Semiconductor, from IBM to Sun uses this dictionary for training. All the traditional telecom companies, including AT&T, Sprint, Alcatel-Lucent, Motorola, Nortel, Rockwell, Siemens, Verizon and Ericsson have contributed their company's definitions. As a result, *Newton's Telecom Dictionary* has truly become an industry-standard dictionary.

The dictionary has been very favorably reviewed in the magazines. PC Magazine called it an "essential resource." Business Week says "mystified by terms such as pink noise, pure aloha, Gorizont? Newton can help." The New York Times wrote, "The book is a fixture on the desks of many who deal with the technical world (like reporters, lawyers and financial analysts)." Now in its 25th expanded and revised edition, *Newton's Telecom Dictionary* remains the Biggest-Selling Telecom Dictionary/ Encyclopedia in the world!

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Wanda Holmes:

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